

YORCONIX

Premium Global Modular Intelligent Soundproof Space Brand

GLOBAL DISTRIBUTOR INVESTMENT BROCHURE

Version: V2026.7

YORCONIX (Guangzhou) Intelligent Furniture Co., Ltd.

Foreword

Globally, demand for noise control and privacy partitioning across office, residential and commercial scenarios is surging. Traditional sound-insulating partitions suffer from prominent pain points: limited sound insulation performance, lack of mobility, insufficient intelligent accessories, and absence of standardized delivery systems. The global market is in urgent need of mid-to-high-end professional brands with independent R&D capabilities, standardized delivery and full-scenario product portfolios.

YORCONIX is an intelligent manufacturing brand specializing in R&D, design and production of modular intelligent soundproof spaces. We operate an in-house independent acoustic laboratory and modern smart manufacturing plant. Our full product line has passed national and international environmental, safety and acoustic certification standards, covering four core vertical sectors: business office, residential private space, live streaming & e-sports, and professional bidding & confidential rooms. We deliver one-stop noise reduction solutions ranging from standalone soundproof pods to full-space acoustic renovation.

To rapidly expand our footprint in core global markets, we are officially launching recruitment for national exclusive general agents, regional distributors and vertical industry channel partners. We provide full-link brand empowerment, complete standardized sales kits, full-cycle technical training, high-margin tiered rebates and strict exclusive territorial protection policies. We aim to build a long-term, stable and high-return commercial ecosystem for our global partners in the sound insulation track.

Chapter 1

Brand Vision & Market Opportunities

1.1 Brand Vision

Centered on proprietary acoustic technology R&D, supported by modular precision intelligent manufacturing and standardized service systems, we strive to become the world's leading premium brand of modular intelligent soundproof spaces. We deliver efficient, eco-friendly, smart and movable privacy & noise reduction solutions for end users, while creating a low-risk, high-margin and sustainable business track for all partners.

1.2 Market Opportunities

1. **Surging Market Demand:** Demand for sound insulation, privacy and smart spaces has grown rapidly across open-plan offices, remote learning, live-stream e-commerce and government confidential scenarios worldwide.
2. **Persistent Industry Pain Points:** Conventional sound insulation products fail to balance acoustic performance, mobility, installation efficiency and environmental compliance. The market lacks standardized high-end products with complete official certification.
3. **Clear Brand Moat:** Low-end homogeneous products are trapped in cutthroat price competition, while mid-to-high-end clients actively seek professional soundproof brands with technical credentials, scenario-based solutions and reliable after-sales service, leaving ample room for brand premium.
4. **Superior Business Model:** Modular soundproof pods incur far lower transportation, installation and relocation costs than traditional fixed partition renovations. Our standardized delivery system enables fast market rollout across all global regions.

Chapter 2

Full-Scenario Product Portfolio & Core Technical Barriers

2.1 Full-Scenario Product Portfolio

All YORCONIX soundproof pods adopt standardized modular design covering four core commercial & residential verticals. Every product undergoes strict factory inspection before shipment. Uniform EXW factory pricing is denominated in US Dollars with a 30-day quotation validity period. Standard color options are complimentary; custom colorways incur additional customization fees.

1. **Business Office Series:** Tailored for open offices, government & corporate meeting rooms and independent negotiation booths. Features premium sound insulation, minimalist aluminum alloy frames and integrated smart fresh air systems.

2. Residential Private Space Series: Designed for home studies, private workout zones and children's learning rooms. Highlights eco-safe materials, tight acoustic sealing and lightweight construction.
3. Live Streaming & E-Sports Series: Built for professional live-stream studios, e-sports workspaces and short-video production. Delivers high-fidelity sound isolation, optimized reverberation control and multi-device cable routing design.
4. Professional Confidential Bidding Series: Customized for government confidential bidding rooms, private compact booths and professional recording studios. Offers top-tier sound insulation, airtight security and confidential-grade privacy protection.

2.2 Core Technical & Certification Barriers

All product technical parameters are verified by authorized third-party testing institutions with complete compliance certifications valid for global client tender submissions, setting us apart from generic low-cost soundproof cabins.

1. Structural Materials: Aerospace-grade aluminum alloy profiles complying with GB/T 5237.4-2017 national standard, passing 31 structural stability tests for long-term durability.
2. Glass Assembly: 5+1.14+5 laminated damping tempered glass with baked painted edges, certified under national 3C safety standards.
3. Sound Insulation Panels: 6-layer composite acoustic wall panels delivering consistent sound reduction of 32dB±5dB with cabin reverberation time as low as 0.3s.
4. Environmental Compliance: All board materials pass GB/T 17657-2013 testing with non-detectable formaldehyde, meeting top-tier E0 eco-grade standards.
5. Standard Smart Accessories: Equipped with 4000K eye-protect LED lighting, 7W silent fresh air ventilation, wide-voltage power supply and integrated USB panels compatible with global power grids.
6. Delivery & Warranty Assurance: Standard production lead time of 30 working days; 8-year full-unit warranty (excluding consumable wear parts) and lifetime cost-price spare parts supply.

Chapter 3

Global Channel Layout Strategy

YORCONIX's global market rollout unfolds in three phases, prioritizing core economies across Asia Pacific, Europe, the Americas, Middle East and Africa. Strict exclusive territorial protection is enforced country-by-country: only one national exclusive general agent is authorized per sovereign nation. Headquarters will cease all direct quotations within the territory and allocate

all official inbound local customer leads exclusively to the designated general agent.

3.1 Asia Pacific Markets

Priority target territories: Australia, Singapore, Malaysia, Thailand, Indonesia, Philippines, Vietnam, UAE, Saudi Arabia, Israel, Turkey. Recruitment focuses on national exclusive general agents covering office furniture, home renovation, government & corporate engineering, and live-stream equipment vertical channels.

3.2 European Markets

Priority target territories: United Kingdom, France, Germany, Italy, Spain, Netherlands, Poland, Sweden, Switzerland, Norway. Recruitment targets national exclusive general agents specializing in high-end home improvement, office furniture, government bulk procurement, e-sports and live-stream industries.

3.3 American Markets

Priority target territories: United States, Canada, Mexico, Brazil, Argentina, Chile, Colombia. National exclusive general agents are sought for co-working spaces, home furnishing chains, office furniture and short-video MCN channels.

3.4 Middle East & African Markets

Priority target territories: South Africa, Kenya, Nigeria, Egypt, Jordan, Kuwait, Bahrain, Oman. National exclusive general agents are recruited for government confidential engineering, luxury villa renovation, office furniture and live-stream studio verticals.

Chapter 4

Tiered Partner Classification System

A four-tier partnership framework with clearly defined access criteria, rights and benefits to accommodate partners of varying capital and resource scales.

1. **Global Brand Headquarters:** Oversees product R&D & manufacturing, global brand marketing, unified price list formulation, rebate calculation & settlement, regional lead allocation, cross-border authorization and high-level technical training.
2. **National Exclusive General Agent:** Sole official authorized partner for a designated country/region, entitled to exclusive local customer leads, regional pricing autonomy, authority to recruit regional distributors and vertical industry channel partners, plus the highest tier of supply discounts and rebate brackets.
3. **Regional Distributor:** Authorized by the national general agent to operate within a designated city or economic zone with no cross-territory

recruitment rights, eligible for secondary supply discounts set by the general agent.

4. Vertical Industry Channel Partner: Specialized merchants focused on a single vertical track (office furniture / high-end home renovation / live-stream hardware / government engineering) authorized to sell within their designated industry without cross-industry competition, receiving industry-exclusive supply pricing.

Chapter 5

Access Standards & Partnership Application Procedures

5.1 Tiered Access Standards

Stratified entry thresholds balance rigorous brand screening with low-barrier market trial opportunities for new partners.

5.1.1 Trial Sales Cooperation (Low-Barrier Market Testing)

1. Possess valid local business registration credentials and a formal physical office or online showcase channel in the target country/region.
2. Align with YORCONIX brand philosophy and commit to implementing headquarters unified pricing frameworks.
3. Hold existing industry channel resources covering office furniture, home renovation, live-stream hardware or government engineering sectors.
4. Minimum initial order value of USD 50,000 with no mandatory team size, showroom area or annual sales volume requirements.
5. Submit a preliminary local market expansion plan for priority review and authorization approval.

5.1.2 Full National Exclusive General Agent Conversion Criteria

1. Complete trial sales phase requirements with cumulative purchase volume of no less than USD 180,000 during the trial period.
2. Hold independent legal entity status with full international foreign trade settlement capabilities.
3. Maintain a dedicated sales team of minimum 5 staff members and an independent physical showroom of no less than 200 sq.m.
4. Possess mature vertical industry channel resources and submit a comprehensive annual market expansion plan detailing channel layout, marketing campaigns and sales targets.
5. Minimum initial order value of USD 80,000 with commitment to pay a market regulation security deposit.
6. Partners with established government bulk procurement, large co-working or luxury home furnishing chain resources receive priority authorization approval.

5.2 Standard Six-Step Partnership Application Process

One-on-one dedicated business consultant support throughout the entire standardized application workflow:

1. Intent Submission: Submit partnership intent forms, corporate credentials, industry resource profiles and target market information via official website, social media accounts or exclusive global investment email.
2. Document Review: Global investment team completes preliminary document verification within 3 working days to assess channel resource alignment and regional suitability.
3. Online Negotiation: Dedicated business consultant conducts in-depth virtual consultations to explain full policy frameworks, resolve inquiries and confirm partnership expectations.
4. Qualification Evaluation: Comprehensive assessment of capital capacity, team structure, channel resources and market planning, followed by issuance of official partnership qualification confirmation letter.
5. Sample Order Placement: Sign sample purchase PI under trial sales discounted pricing; headquarters initiates production & shipment upon full payment receipt.
6. Official Authorization: Electronic and physical trial sales certification issued post-delivery; full access unlocked to headquarters marketing and technical support resources to commence regional market operations.

Chapter 6

Exclusive Trial Sales Cooperation Terms (Low-Risk Market Entry Program)

A dedicated 6-month low-barrier trial phase designed by headquarters to minimize partner market entry risk, with zero monthly sales KPIs and flexible conversion criteria paired with exclusive supporting benefits to validate local market demand efficiently.

6.1 Core Trial Sales Benefits

1. Access to identical national general agent EXW factory pricing with no additional markup.
2. 6-month temporary exclusive territorial protection; headquarters suspends all alternative channel authorizations within the designated region.
3. 20% off sample orders for all standard individual SKUs (customized products excluded).
4. Complimentary full standardized sales toolkit including multi-language digital brochures, product renderings, CAD drawings and quotation templates.

5. Free online product training, sales script workshops and remote on-demand technical support.
6. One complimentary brand exposure post published on YORCONIX global official social media platforms for local market promotion.
7. Priority production scheduling for trial orders with lead time reduced by 3 working days for rapid sample deployment.
8. All purchase volume accumulated during the trial period counts toward the annual sales benchmark for national general agent conversion eligibility.

6.2 General Agent Conversion Eligibility

Trial partners satisfying any one of the below criteria within the 6-month window may apply for full national exclusive general agent status with complete tier-one privileges:

1. Cumulative purchase volume of no less than USD 180,000 during the trial sales period.
2. Secure signed distribution agreements with 3+ local formal vertical channel clients (each with minimum initial order value of USD 30,000).
3. Deliver 3+ landmark local reference projects (minimum single-project purchase value of USD 30,000 per project).

Chapter 7

Rights, Obligations & Annual Sales KPI for National Exclusive General Agents

7.1 Core Rights & Responsibilities

7.1.1 General Agent Rights

1. Permanent exclusive territorial protection for the authorized country/region; headquarters ceases all direct local retail quotations and forwards all official inbound customer leads exclusively to the agent.
2. Full autonomy over regional product pricing, localized marketing campaign planning and secondary channel recruitment.
3. Access to complete headquarters empowerment packages, highest tiered rebate brackets, annual sales incentives and priority new product collaboration rights.
4. Unlimited complimentary usage of all standardized sales assets, multi-language technical documentation and tender certification files.
5. Priority co-exhibition support for global trade fairs and industry summits, plus on-site technical consultation for major local landmark projects.

7.1.2 General Agent Obligations

1. Strict compliance with headquarters channel policies and unified terminal pricing frameworks; prohibited from predatory discounting, cross-territory grey market sales or brand reputation damage.

2. Fulfill annual purchase volume KPIs split quarterly; submit formal sales performance and market progress reports each quarter.
3. Establish dedicated sales, installation and after-sales teams, operate compliant physical showrooms and sustain continuous regional channel development.
4. Participate in all scheduled headquarters online/offline training sessions, new product launches and quarterly market review meetings.
5. Timely feedback local market demand, client feedback and competitor intelligence to support headquarters regional market research initiatives.
6. Administer training, assessment and compliance oversight for all secondary regional distributors under consistent headquarters channel governance rules.

7.2 Annual Sales KPI Assessment Standards

Annual purchase targets split quarterly with tiered warning mechanisms balancing corporate performance objectives and partner operational realities.

1. Quarterly Target Allocation: Annual total purchase volume split as Q1:15%, Q2:25%, Q3:30%, Q4:30%.
2. Three-Tier Performance Warning System with corrective support provisions:
 - Level 1 Warning: Single-quarter purchase volume below 70% of quarterly target. Headquarters issues operational improvement recommendations and provides dedicated traffic, channel and marketing support packages.
 - Level 2 Warning: Two consecutive quarters failing to hit 70% of quarterly target. Headquarters conducts formal performance review, temporarily suspends exclusive territorial protection and halts new customer lead allocation.
 - Level 3 Warning: Full-year purchase volume below 60% of annual target. Headquarters initiates downgrade procedures, revokes national exclusive general agent authorization and reclassifies partner as standard trade client only.
3. Assessment Cycle: Calendar year forms one full evaluation cycle; all trial period purchase volume accumulates toward official annual KPI benchmarks.

Chapter 8

Full-Link Headquarters Empowerment Support

Comprehensive standardized empowerment spanning brand development, sales enablement, training, technical guidance and landmark project support with fully transparent implementation rules and hidden charges.

8.1 Brand Marketing Empowerment

1. In the first year, showroom construction subsidy fund equivalent to 5% of annual purchase volume, issued as product credit notes. Eligible for reimbursement post completion of annual sales target upon submission of renovation invoices and showroom photographic evidence; credit applied to subsequent quarterly orders.
2. Complimentary full suite of multi-language brand assets including digital product catalogs, scene-based posters, short-video sales scripts and vertical industry proposal PPT templates tailored for local market promotion.
3. Regular feature coverage of partner operations and local landmark projects on YORCONIX official global Google, LinkedIn and Facebook platforms to boost regional brand visibility.
4. Co-exhibition support for key international trade shows; headquarters contributes partial booth fees and supplies official branded marketing materials.

8.2 Sales Toolkit Empowerment

Complete ready-to-use standardized commercial asset packages provided free of charge with multi-language editable versions customizable for local markets:

1. Product Asset Library: Full-range dimension schematics, 3D render source files, CAD installation blueprints and scanned official certification test reports.
2. Sales Script Library: Client FAQ handbooks, competitor comparison scripts and vertical industry solution presentation templates.
3. Commercial Document Templates: Standard bilingual quotation sheets, proforma invoice templates and formal sales contracts uniformly priced EXW Guangzhou in US Dollars.
4. Channel Development Kit: Vertical channel partnership policy templates, retail display guidelines and channel incentive framework references.

8.3 Tiered Training Empowerment

Full-cycle training system segmented for trial partners, converted general agents and advanced operations. All online courses free of charge; offline practical training only charged nominal material fees.

1. Trial Phase Training: 1–2 working days of virtual sessions covering product knowledge, acoustic technology, sales negotiation scripts and basic international trade workflows.
2. General Agent Advanced Training: 2 annual headquarters offline practical workshops covering product assembly & commissioning, acoustic testing demonstrations, solution design and after-sales maintenance, with dedicated training facilities and technical instructors (nominal material cost only).

3. Quarterly Recurring Training: Virtual sessions every quarter covering new product launches, market performance reviews and advanced sales techniques with real-time global market intelligence updates.
4. Specialized After-Sales Training: Pre-recorded installation, fault diagnosis and wear-part replacement tutorials paired with one-on-one remote live guidance to build local in-house after-sales teams rapidly.

8.4 Landmark Project Special Support

Dedicated directional support for large-scale regional flagship projects to build local reference cases accelerating channel expansion:

1. Projects with minimum single-order purchase value of USD 50,000 qualify for headquarters landmark project exclusive benefits.
2. Custom project marketing assets, official brand case endorsement and global social media feature coverage provided by headquarters.
3. Additional credit note rebate equivalent to 1% of total project purchase value upon project completion, stackable with annual volume rebates.
4. Remote solution design support from headquarters technical team and on-site installation technical handover service available (only nominal travel expenses charged for on-site visits).

Chapter 9

Tiered Rebates & Special Incentive Financial Framework

Industry-leading high-margin tiered rebate system calculated annually and disbursed as product credit notes with fully transparent computation rules and no hidden deductions.

9.1 Annual Base Volume Rebate

Calculated against total annual purchase invoice value (excluding logistics, customization and packaging service fees) based on annual target completion ratio:

1. $\geq 100\%$ annual target completion: 5% base rebate on total annual purchase volume.
2. $\geq 80\%$ but $< 100\%$ annual target completion: 3% base rebate on total annual purchase volume.
3. $< 80\%$ annual target completion: No eligibility for annual base rebate.

9.2 Over-Volume Incremental Rebate

Partners exceeding full annual purchase volume targets receive an additional 2% rebate calculated solely on the over-target purchase amount.

9.3 Stackable Special Performance Bonuses

Three independent incentive categories calculated separately without offsetting base rebate eligibility:

1. **New Product Promotion Bonus:** Fulfill designated annual new product purchase targets to receive a 1% credit note rebate on all new product annual sales volume.
2. **Channel Development Bonus:** Secure signed distribution agreements with 3+ formal vertical channel clients (each minimum initial order USD 30,000) for a one-time credit note bonus equivalent to USD 3,000.
3. **Landmark Project Bonus:** Complete 3+ qualifying flagship projects (minimum single-project purchase value USD 30,000 each) for a one-time credit note bonus equivalent to USD 3,000.

9.4 Rebate Disbursement Terms

1. **Calculation Cycle:** Calendar year as full settlement cycle; headquarters issues formal rebate reconciliation statements by January 15 of the following year for partner review and confirmation.
2. **Disbursement Format:** All rebates issued as product credit notes valid for 12 months; unused credit expires automatically after the validity period.
3. **Deduction Penalty Rules:** Violations including predatory pricing, cross-territory grey market sales and improper secondary channel management trigger tiered rebate deductions per the official Partnership Agreement:
 - Minor violation: 30% deduction of total annual rebate pool.
 - Moderate violation: 70% deduction of total annual rebate pool.
 - Severe violation: Full forfeiture of all annual rebates plus immediate partnership termination.

Chapter 10

Standard International Trade, Payment, Logistics & After-Sales Terms

10.1 Incoterms

All products quoted uniformly EXW Guangzhou Factory. All prices represent factory-only costs excluding international sea/air freight, cargo insurance, destination port customs clearance, import duties and inland last-mile delivery. Buyers may entrust headquarters to coordinate logistics with all third-party expenses passed through at actual cost.

10.2 Tiered Payment Terms

Balanced payment frameworks safeguarding capital security for both headquarters and partners:

1. **Trial sales partners / Single orders below USD 8,000:** 100% full payment upon PI confirmation; production & shipment scheduled post full fund receipt.

2. Formal national exclusive general agents / Single orders USD 8,000 and above: 50% deposit upon PI signing; remaining 50% balance settled prior to shipment dispatch; cargo released upon full balance receipt.
3. Elite long-term general agents (consecutive 2 years hitting 100% annual purchase targets): Credit payment eligibility available upon application: 30% deposit post PI signing; remaining 70% balance settled against copy of ocean bill of lading, subject to controlled annual credit limits set by headquarters.

10.3 Logistics & Warehouse Regulations

1. Packaging Standard: Triple-layer protection comprising thick pearl cotton wrap, stretch film and heavy-duty solid wooden crates engineered for global long-distance transit and repeated loading/unloading to eliminate transit damage risk.
2. Delivery Lead Time: Standard orders 30 working days; trial sales and landmark flagship projects receive priority production scheduling with lead time reduced to 22 working days.
3. Warehouse Storage Rules: 30 days complimentary factory warehousing commencing from formal cargo readiness notification date. Storage fees apply post free window expiry:
 - Days 31–60: Daily storage charge equal to 0.3% of total order invoice value.
 - Days 61-90: Daily storage charge equal to 0.5% of total order invoice value.
 - Cargo unclaimed after 90 calendar days subject to headquarters disposal rights with all paid deposits fully forfeited.

10.4 Warranty & After-Sales Policy

Industry-leading extended warranty provisions protecting partner and end-customer interests.

1. Warranty Coverage Term: 8-year full-unit warranty for all product lines; 1-year limited warranty for consumable wear parts including casters, door locks, LED light strips and fresh air filter cartridges (excludes man-made damage or improper operation).
2. In-Warranty Service Terms: Free replacement spare parts supplied for non-artificial manufacturing defects during warranty period; international shipping costs for spare parts borne by buyer.
3. Lifetime Post-Warranty Support: Cost-price spare parts supply permanently post warranty expiry; unlimited complimentary remote technical consultation for lifetime; paid on-site maintenance service available upon request.
4. After-Sales Response SLA: Technical support team responds to fault submissions within 12 hours for remote diagnostic guidance; spare parts shipment arranged within 24 hours upon confirmed replacement

requirements; formal on-site service quotation delivered within 72 hours for field repair requests.

Chapter 11

Channel Governance, Violation Penalties & Tiered Exit Mechanisms

11.1 Core Channel Governance Regulations

Three non-negotiable governance frameworks protecting partner territorial rights, profit margins and orderly global market competition.

1. **Territorial Governance:** Strict exclusive territory authorization. General agents may only conduct sales within their designated sovereign country/region; cross-border grey market sales and online cross-territory distribution are fully prohibited.
2. **Price Governance:** Headquarters publishes unified global recommended retail prices. Agent terminal selling prices must not drop below 80% of the official recommended retail price; predatory discounting and malicious price undercutting are banned.
3. **Channel Governance:** General agents retain full oversight of secondary regional and vertical channel partners; unauthorized secondary branch establishment or off-authority channel expansion forbidden without prior headquarters written approval.

11.2 Tiered Violation Penalty Standards

Three-level penalty system graded by violation severity, recurrence and corrective cooperation attitude with headquarters retaining final interpretive authority.

1. **Minor Violation:** First-time minor infringements including cross-territory inquiry referrals, marginal pricing deviation or delayed sales report submission. Verbal formal warning issued with mandatory corrective action timeline.
2. **Moderate Violation:** Recurring minor violations, limited cross-territory grey market shipments, below-threshold discount sales or improper secondary channel management. Written formal warning, 30% deduction of total annual rebate pool and suspension of new customer lead allocation.
3. **Severe Violation:** Repeated moderate violations, large-scale cross-border grey market sales, malicious price dumping, counterfeit product distribution, confidential commercial data leakage or severe brand reputation harm. Immediate partnership authorization termination, full forfeiture of all annual rebates, permanent blacklisting from all future cooperation and full legal recourse reserved for financial damages recovery.

11.3 Tiered Partnership Exit Procedures

Three structured exit workflows categorized by termination root cause to minimize commercial disputes and clarify liability divisions.

1. **Natural Expiry Voluntary Exit:** Provide written non-renewal notice 3 months prior to contract expiry. Settle all outstanding accounts payable and return all official certification materials upon contract expiration; all unused credit rebates expire automatically with no additional liquidated damages applicable.
2. **Underperformance Downgrade Exit:** Failure to meet consecutive annual sales KPIs or general agent operational standards triggers formal downgrade notice. National exclusive general agent authorization revoked; partner retains standard trade purchasing eligibility but forfeits exclusive territorial protection, lead allocation, tiered rebates and showroom subsidy benefits.
3. **Severe Violation Forced Termination:** Formal termination notice issued upon confirmed severe policy breach. Immediate supply suspension, full rebate forfeiture and permanent cooperation ban. All outstanding invoices and applicable liquidated damages must be fully settled within 7 working days; headquarters reserves full legal compensation claims.

Chapter 12

Full Standardized Partnership Launch Workflow

Seven-step standardized onboarding process with dedicated business consultant end-to-end support from initial inquiry to full shipment release:

1. **Initial Inquiry:** Submit partnership intent via official investment email, global website or verified social media accounts including corporate credentials, vertical channel resources and target market information.
2. **Preliminary Document Audit:** Global investment team completes document verification within 3 working days to assess regional resource alignment and assign dedicated business consultant liaison.
3. **In-Depth Commercial Negotiation:** Virtual consultation covering full brand policies, product portfolios, rebate brackets and territorial rights to resolve all partner inquiries.
4. **Formal Qualification Submission:** File official partnership application forms, corporate legal documentation and complete local market expansion blueprint for headquarters official record filing.
5. **Contract Signing:** Post qualification approval, execute formal Trial Sales Cooperation Agreement or National Exclusive General Agent Cooperation Agreement confirming price lists, authorized territory and benefit clauses.
6. **Sample Order Execution:** Full payment remitted per contract terms triggers headquarters production, quality inspection and shipment with real-time cargo tracking information provided to partner.

7. Full Operational Launch: Post cargo receipt, headquarters delivers installation guidance, product training and full marketing asset access; official customer lead allocation activated for formal regional market rollout.

Appendix:

Frequently Asked Distributor Questions

Q1: Can your products truly achieve 32dB sound insulation?

A: All products undergo third-party accredited acoustic testing with official certified test reports available for tender submission. Our 6-layer composite acoustic wall panels paired with laminated damping tempered glass consistently deliver sound reduction of 32dB±5dB; scanned full test reports can be provided for client tender documentation.

Q2: I have zero prior experience selling soundproof pods – will headquarters provide sales support?

A: Headquarters supplies complete standardized sales asset kits, live online product training, pre-written sales negotiation scripts and localized marketing blueprint references. We additionally allocate exclusive local customer leads from official global inquiries to accelerate market launch for first-time industry partners.

Q3: Can I extend the trial sales period if sales performance is unsatisfactory after 6 months?

A: The trial sales window is fixed at 6 calendar months. Partners requesting extension must submit a formal application together with a detailed market progress report at least 1 month prior to trial expiry. Headquarters may approve a maximum extension of 3 additional months upon positive review; extended trial periods do not qualify for new customer lead allocation privileges.

Q4: When are rebates disbursed? Can rebates offset future order payments?

A: Rebates are calculated on a full calendar-year basis. Reconciliation statements issued for mutual review by January 15 of the following year and disbursed as product credit notes applicable toward subsequent order balances. All credit notes carry a 12-month validity window and expire automatically if unused.

Q5: Do you offer customized products? What is the extended lead time for custom orders?

A: Customization available for dimensions, exterior colorways and select smart accessory upgrades with corresponding customization surcharges

applied. Custom order lead time extends standard production timeline by 10 working days, confirmed formally on finalized proforma invoices.

Q6: How will you handle incoming client inquiries originating within my authorized territory?

A: Strict exclusive territorial protection policy enforced. All inbound local inquiries captured via official global channels are fully redirected to the designated authorized national general agent; headquarters will never issue direct quotations to retail end-clients within protected territories to fully safeguard partner profit margins.

Q7: How are replacement spare parts supplied post-warranty, and who bears international shipping fees?

A: Complimentary spare parts provided for non-artificial manufacturing defects during warranty period; all international freight charges for spare parts borne by buyer. Post-warranty spare parts supplied at cost price with all shipping expenses payable by the purchasing partner; headquarters offers optional consolidated logistics coordination with transparent pass-through freight costs.

Global Investment Official Contact Information

Official Investment Email: Market@yorconix.com

Official Website: www.yorconix.com

Official Social Media: Search verified "YORCONIX" official accounts on LinkedIn, Facebook and YouTube

Office address: 801-1L159, 8th Floor, Building No. 5, Lingshan East Road, Tianhe District, Guangzhou City, Guangdong province, China.

Factory Address: Building 10, Dongfanglong Industrial Park, Xiancun Town, Zengcheng District, Guangzhou City, Guangdong province, China.

Disclaimer

All public investment contact channels listed above subject to updates via YORCONIX official global announcements. Prospective partners may send direct private messages via verified official social media accounts to secure exclusive dedicated business liaison channels for full access to official quotation sheets, acoustic test reports and standard partnership agreement draft templates.

- Header: YORCONIX Global Distributor Investment Brochure V2026.7
- Footer: Confidential Commercial Document | YORCONIX (Guangzhou) Intelligent Furniture Co., Ltd.

Confidentiality Mark Recommendation: Add "CONFIDENTIAL – FOR AUTHORIZED PROSPECTIVE PARTNERS ONLY" watermark on each Word page before official distribution to overseas merchants.